



The New Realities in Home Ownership



Overview/Description:

Due to the upheaval in the housing market over the past few years many new realities of home ownership have appeared. These realities include changes in the types of home loans that are now available. It also includes more properties that are now bank-owned or under water which has changed how some interested buyers now view these types of properties. Potential buyers also need to recognize the importance of having their finances in order prior to applying for a home loan and understand how potential lenders now perceive what is considered good credit. Understanding the new realities is critical in making an informed decision in today's environment.

Workshop Objectives:

At the end of the workshop, you will be able to:

- Understand how lending standards have changed
- Know what types of loan options now exist
- Have a clearer understanding about the pros and cons of types of properties available for purchase
- Recognize how to improve your finances and credit to increase the possibility qualifying for a loan



TARGET AUDIENCE:

ANYONE WHO IS CONSIDERING PURCHASING A HOME AS WELL AS CURRENT HOMEOWNERS WHO ARE THINKING ABOUT REFINANCING



EXPECTED DURATION:

45-60 MINUTES



Confidential
24/7 support,
when and where
you need it.